

Vendor Pricing Tracker Kit

Keyword: vendor pricing tracker

Visible value before checkout: filled example, before/after worksheet, dashboard preview, workbo

Use the scorecard, shortlist, pricing matrix, ROI calculator, RFP questions, and dashboard toget

Sample dashboard: review shortlist quality, risk flags, best ROI case, and missing evidence befo

Before/after: move from scattered notes to comparable vendor evidence and a written decision tra

Current pain: Salesforce - Collect baseline cost, owner, and workflow friction before demos.

Budget-safe option: HubSpot - Prefer clear plan limits, lower setup work, and exportable data.

Best-fit option: Asana - Prefer workflow depth, reporting quality, and role permissions.

Implementation-safe option: Slack - Prefer migration help, onboarding clarity, and low admin bur

Renewal-risk check: Zendesk - Review cancellation, price increase, data export, and support term

Security check: Salesforce - Confirm SSO, audit logs, permissions, backups, and user offboarding

Reporting check: HubSpot - Ask for dashboard exports that prove value after 30, 60, and 90 days.

Integration check: Asana - Verify native integrations, paid add-ons, and middleware dependency.

Stakeholder review: Slack - Record who approved cost, risk, data migration, and final vendor fit

Final decision: Zendesk - Document why the selected route won and which tradeoff was accepted.

Post-purchase checkpoint: Salesforce - Schedule adoption, usage, support, and renewal review dat

Fallback route: HubSpot - Keep a lower-cost alternative if implementation risk becomes too high.

Client-ready note: Asana - Summarize decision evidence for a client, partner, or finance reviewe

Risk exception: Slack - Name any unverified claim and require written vendor confirmation.

Operating record: Zendesk - Store the completed kit beside the contract or renewal file.

Conservative: monthly \$259.33 annual \$3112.0

Low budget: monthly \$155.17 annual \$1862.0

Agency operator: monthly \$986.0 annual \$11832.0

SMB operations: monthly \$531.0 annual \$6372.0

Expansion case: monthly \$1661.0 annual \$19932.0